



A G E N D A

CITY OF SEASIDE
CITY COUNCIL/SUCCESSOR
AGENCY TO REDEVELOPMENT
AGENCY OF THE CITY OF SEASIDE

JOINT SPECIAL MEETING
Council Chamber
440 Harcourt Avenue
Thursday, February 15, 2018
5:30 PM

PLEASE TURN OFF YOUR CELL PHONES UPON ENTERING THE MEETING

1. CALL TO ORDER

Ralph Rubio	Mayor/Chair
Dennis Alexander	Mayor Pro Tem/Vice Chair
Jason Campbell	Council/Agency Member
David R. Pacheco	Council/Agency Member
Kayla Jones	Council/Agency Member

2. PLEDGE OF ALLEGIANCE

3. PUBLIC COMMENT

Members of the public wishing to address the City Council on matters within the jurisdiction of the City of Seaside, but not on this agenda, including presentations and items on the Consent Agenda may do so during the Public Comment period for up to three minutes. Public Comments on specific agenda items are heard under that item. For the public record, please state your name.

4. CONSENT AGENDA

A. APPROVE MINUTES OF JANUARY 18, 2018 AND FEBRUARY 1, 2018

RECOMMENDATION: It is recommended that the minutes be reviewed and approved.

B. APPROVE AND FILE SUCCESSOR AGENCY CHECKS

PURPOSE: It is requested that the Agency Board approve and file the accounts payable and wired payments made during the period of January 20, 2018 through February 5, 2018. In addition, approval of the payroll and benefits checks, direct deposits and wired payments related to the period of February 1, 2018 is requested. Total Accounts Payable and Payroll for the above referenced period is \$17.32.

RECOMMENDATION: It is recommended that the checks be approved and filed.

C. ACCEPT AND FILE THE CASH AND INVESTMENT REPORT FOR THE CITY OF SEASIDE AND THE SUCCESSOR AGENCY OF THE REDEVELOPMENT AGENCY OF THE CITY OF SEASIDE FOR THE QUARTER ENDING DECEMBER 31, 2017

PURPOSE: Accept and file the City of Seaside and the Successor Agency of the Redevelopment Agency of the City of Seaside Cash and Investment Report for the quarter ending December 31, 2017.

RECOMMENDATION: Accept and file report.

5. PUBLIC HEARING

A. CONSIDER AN APPEAL OF A DENIED TREE PERMIT APPLICATION FOR 1199 SHAFER STREET

PURPOSE: The purpose of this item is for the City Council to consider the resident's appeal of the Application for Permit to Trim, Remove or Plant a Tree for the subject property to remove eleven (11) Cupressus macrocarpa trees (Monterey Cypress). The appeal is allowed per the City of Seaside Municipal Code under Chapter 8.54 Trees, Section 8.54.130 Appeals.

RECOMMENDATION:

It is recommended that the City Council consider the appeal by the resident and either:

1. Approve the request to remove eleven (11), or
2. modify staff recommendation to remove five (5) trees, or
3. Deny the request to remove seven (7) additional trees and uphold the staff recommendation to remove five (5) trees as described in the Application for Permit to Trim, Remove or Plant a Tree on Private Property for the subject property.

6. BUSINESS ITEMS

A. CONSIDER REVISING COMMUNITY CONTRIBUTIONS FOR CANNABIS DISPENSARY DEVELOPMENT AGREEMENTS

PURPOSE: To consider the financial implications of adding three additional cannabis dispensaries, and evaluate if there should be alternative community benefit commitments.

RECOMMENDATION: Staff recommends that Council consider amending community benefit commitments, allowing the possibility of financial and volunteer hour commitment if applicants chose and directing payment of community benefit to occur at the end of the first year.

7. CLOSED SESSION

A. CONFERENCE WITH REAL PROPERTY NEGOTIATORS PURSUANT TO GOVERNMENT CODE SECTION 54956.8:

1. **One Heitzinger Plaza.** Negotiator for the City: Craig Malin, City Manager, Negotiator for Developer: Honda of Seaside. Instructions to negotiator will concern price, terms of payment or both.
2. **Parker Flats Medical Barracks Known as the Nurses Barracks buildings** located on the Former Fort Ord near the Department of Defense Building Located at Gigling Road and Parker Flats Cutoff Road. Negotiator for the City: Craig Malin, City Manager, Negotiator for Developer: Al Glover. Instructions to negotiator will concern price, terms of payment or both.
3. **2699 Col. Durham Street.** Negotiator for the City: Craig Malin, City Manager. Instructions to negotiator will concern price, terms of payment or both.
4. **Parcel located at the NE corner of Sonoma and Contra Costa.** Negotiator for the City: Craig Malin, City Manager. Instructions to negotiator will concern price, terms of payment or both.

8. ADJOURNMENT

Next Regularly Scheduled Meeting:
March 1, 2018
Seaside City Hall
5:30 PM

The City of Seaside is committed to providing accessible facilities and accommodating people with disabilities in all of its services programs and activities. If special considerations are needed by any person to fully participate in this meeting, they are asked to contact the City Clerk at 899-6707 no fewer than two business days prior to the meeting to allow reasonable arrangements. The City Council chamber is equipped with a portable microphone and assisted listening devices are available at all meetings.

City Council Meetings that are held in the City Council Chambers are broadcast live to all Seaside residents on Comcast Channel 25 and U-verse Channel 99. Meetings are also available through live streaming at:
<http://cvp.telvue.com/player?id=T01629&video=52314&noplaylistskin=1&width=400&height=300>
Videos of past meetings are available on demand through the City's website: <http://www.ci.seaside.ca.us>

Agenda-related writings or documents provided during public meetings are available for public inspection during the meeting or from the office of the City Clerk. This agenda is posted in compliance with California Government Code Section 54954.2(a) or Section 54956.



DRAFT MINUTES

CITY OF SEASIDE
CITY COUNCIL/ SUCCESSOR
AGENCY TO THE
REDEVELOPMENT AGENCY

JOINT SPECIAL MEETING
COUNCIL CHAMBER
Thursday, February 1, 2018
5:30 PM

1. **CALL TO ORDER**

Mayor Rubio called the meeting to order at 5:30 PM.

CITY COUNCIL/SUCCESSOR AGENCY TO REDEVELOPMENT AGENCY OF THE CITY OF SEASIDE

PRESENT: Alexander, Campbell, Jones, Pacheco, Rubio
ABSENT: None

2. **PLEDGE OF ALLEGIANCE**

Council Member Pacheco led the Pledge of Allegiance.

3. **PUBLIC COMMENT**

Mayor Rubio invited comments from the public and had no requests to speak.

4. **CONSENT AGENDA**

Item 4B was pulled from consideration and there were no requests to speak.

On motion by Council Member Jason Campbell and seconded by Mayor Pro Tem Dennis Alexander and passed by the following vote the City Council approved the balance of the Consent Agenda.

RESULT:	Approved
MOVER:	Council Member Jason Campbell
SECONDER:	Mayor Pro Tem Dennis Alexander
AYES:	None
NOES:	None
ABSENT:	None

A. **APPROVE AND FILE SUCCESSOR AGENCY CHECKS**

Action: Approved

B. **APPROVE MINUTES OF JANUARY 18, 2018**

Action: Continued

5. **PRESENTATIONS**

A. **PRESENTATION ON SEASIDE POLICE DEPARTMENT POLICE OFFICER TRAINING**

Acting Chief Veloz presented to inform the Council of standards for Peace Officer training that the City follows and explained that Seaside follows the California Peace Officer Standards and Training (POST) that sets the standards for law enforcement in California. Seaside agrees to abide by the standards of POST. She further explained that if a city agrees to adopt and abide by the standards, they are eligible for reimbursement for training. She described the mandatory training for officers of different levels entry level, field training and to the continuous learning requirements of the Seaside PD. She also outlined City of Seaside general employee required training for personnel and risk management. Ms. Veloz answered questions from the Council.

Council Member Campbell requested clarification regarding the funding POST provides to which Ms. Veloz explained that POST reimbursements include the cost of hotels, travel, per diem and training expenses. He then questioned if the City requires a de-escalation training, to which she affirmed and explained the benefit of that type of training. Council Member Jones spoke to the way that Law Enforcement interacts with those with visual or hearing impairments, and questioned how Seaside Police respond in situations with individuals with impairments. Acting Chief Veloz spoke to the accessibility resources that they have to address various situation. Mayor Pro Tem Alexander clarified that the list is an exhaustive list and questioned the training plan, specific to each year you are on duty. Ms. Veloz explained the required baseline training and the development of ongoing training programs for officers at different level of experience. He then questioned the department's policy regarding detention of a suspect to which she responded that the City follows the law established by case law, and the ability to detain suspects, and explained the criteria and process that allows for a pat down during detention. Council Member Pacheco questioned the accreditation that the department is seeking to which Ms. Veloz spoke to the anticipated CALEA accreditation which will look at policies, general orders and processes, to ensure that all of them are in alignment with best practices. Ms. Jones questioned the ability to have suspect request to be patted down by a specific gender officer to which Chief Veloz responded that if they can accommodate, they will.

The Council thanked Chief Veloz for the presentation.

6. **CLOSED SESSION**

The City Council adjourned to closed session at 5:50 PM.

A. **CONFERENCE WITH REAL PROPERTY NEGOTIATORS PURSUANT TO GOVERNMENT CODE SECTION 54956.8:**

- Soper Field Center Property at 220 Coe Avenue

7. **ADJOURNMENT**

The City Council reconvened the meeting at 6:08 PM and there were no announcements for the public. On motion, the meeting was adjourned at 6:09 PM.

Respectfully submitted,



**CITY OF SEASIDE
STAFF REPORT**

Item No.: 4.B.

TO: Successor Agency to the Redevelopment Agency of the City of Seaside

FROM: Craig Malin, Executive Director

BY: Daphne Hodgson, Deputy City Manager Administrative Services

DATE: February 15, 2018

SUBJECT: APPROVE AND FILE SUCCESSOR AGENCY CHECKS

PURPOSE

It is requested that the Agency Board approve and file the accounts payable and wired payments made during the period of January 20, 2018 through February 5, 2018. In addition, approval of the payroll and benefits checks, direct deposits and wired payments related to the period of February 1, 2018 is requested. Total Accounts Payable and Payroll for the above referenced period is \$17.32.

RECOMMENDATION

It is recommended that the checks be approved and filed.

BACKGROUND

In accordance with Government Code Section 37208, at each Agency Board meeting the Board is provided a listing of the payroll and general checks issued since the last report so that it can inspect and confirm these checks. Each purchase has been reviewed and approved by the department making the purchase at the time of procurement. The invoice has been reviewed by the Finance Department prior to payment to ensure that it conforms to the approved budget.

Therefore, in accordance with Government Code Section 37208, the above referenced, and linked list of checks conforms to the approved budget and has been paid. These checks are submitted to the Agency Board for inspection and confirmation.

A description of the checks and wires exceeding \$10,000.00 is as follows:

There were no checks exceeding \$10,000 for the period of January 20, 2018 through February 5, 2018.

The Checks report is available on the City's website here:
<http://www.ci.seaside.ca.us/194/Check-Draft-Register>

FISCAL IMPACT

There is no fiscal impact associated with this item.

ATTACHMENTS

- 1.
1. The Checks report is available on the City's website here:
<http://www.ci.seaside.ca.us/194/Check-Draft-Register>

Reviewed for Submission to the
City Council by:



Craig Malin, City Manager



**CITY OF SEASIDE
STAFF REPORT**

Item No.: 4.C.

TO: Successor Agency to the Redevelopment Agency of the City of Seaside

FROM: Craig Malin, City Manager

BY: Daphne Hodgson, Deputy City Manager Administrative Services

DATE: February 15, 2018

**SUBJECT: ACCEPT AND FILE THE CASH AND INVESTMENT REPORT FOR
THE CITY OF SEASIDE AND THE SUCCESSOR AGENCY OF THE
REDEVELOPMENT AGENCY OF THE CITY OF SEASIDE FOR THE
QUARTER ENDING DECEMBER 31, 2017**

PURPOSE

Accept and file the City of Seaside and the Successor Agency of the Redevelopment Agency of the City of Seaside Cash and Investment Report for the quarter ending December 31, 2017.

RECOMMENDATION

Accept and file report.

BACKGROUND

Section 53646 of the California State Government code requires the fiscal officer to prepare a quarterly report detailing the City's and the Agency's cash and investments. The City of Seaside's and the Successor Agency's Investment Policy requires a quarterly report.

The December 31, 2017 report shows that approximately 81% of the portfolio is City of Seaside funds and 19% is Successor Agency Funds. 40% of the funds are invested the Local Agency Investment Fund with the State of California.

FISCAL IMPACT

No fiscal impact

ATTACHMENTS

Meeting Date: February 15, 2018

1. EXHIBIT A
 2. EXHIBIT B
 3. EXHIBIT C
 4. LAIF PROGRAM DESCRIPTION
 5. LAIF PERFORMANCE REPORT 12-31-17
 6. LAIF HISTORICAL INTEREST RATES
-

Reviewed for Submission to the
City Council by:



Craig Malin, City Manager

**CITY OF SEASIDE and THE SUCCESSOR AGENCY
SUMMARY OF POOLED CASH AND INVESTMENTS
AS OF DECEMBER 31, 2017**

DESCRIPTION	INSTITUTION	VALUATION	AMOUNT
LAIF - City Funds	State Treasurer	Market	\$ 9,723,785.48
General Checking	Rabobank	Market	\$ 2,539,824.12
Money Market	Rabobank	Market	\$ 8,365,735.74
PARS Retirement Account	US Bank	Market	\$ 10,313.11
York Tail Claims	Bank of America	Market	\$ 39,504.19
Bond 2014 Reserve account	US Bank	Market	\$ 729,497.36
Bond 2006 Reserve & Installment accounts	US Bank	Market	\$ 462,695.68
US Bank - PNC Equipment Lease Escrow Account	US Bank	Market	\$ 2,118,970.37
Pension Obligation Bond Program Reserve account	Wells Fargo Bank	Market	\$ 549,975.85
	Total		<u>\$ 24,540,301.90</u>

I hereby certify that sufficient investment liquidity and anticipated revenues are available to meet the City's and the Agency's anticipated expenditure requirements for the next six months.
(California Code Section 53646)

Investments in this report meet the requirements of the City of Seaside's and the Successor Agency's Investment Policy.

Respectfully submitted,

Craig Malin
City Manager

Seaside County Sanitation District
SUMMARY OF POOLED CASH AND INVESTMENTS
AS OF DECEMBER 31, 2017

<u>DESCRIPTION</u>	<u>INSTITUTION</u>	<u>VALUATION</u>	<u>AMOUNT</u>
General Checking	Rabobank	Market	\$ 593,372.85
Money Market	Rabobank	Market	\$ 5,812,466.62
		Total	<u>\$ 6,405,839.47</u>

I hereby certify that sufficient investment liquidity and anticipated revenues are available to meet the City's and the Agency's anticipated expenditure requirements for the next six months.
(California Code Section 53646)

Investments in this report meet the requirements of the City of Seaside's Investment Policy.

Respectfully submitted,

Craig Malin
City Manager

**CITY OF SEASIDE and THE SUCCESSOR AGENCY
CASH AND INVESTMENT REPORT - DETAIL AS OF
DECEMBER 31, 2017**

Exhibit B

	Yield	Book Value	% of Total	Market Value
<u>Investments</u>				
State Treasurer LAIF - City Account	1.16%	9,723,785.48	39.62%	9,723,785.48
<u>Checking Account</u>				
Rabobank - General Checking	0.00%	2,539,824.12	10.35%	2,539,824.12
Rabobank - Money Market	0.20%	8,365,735.74	34.09%	8,365,735.74
PARS Retirement Account	0.82%	10,313.11	0.04%	10,313.11
Bank of America-York Checking	0.00%	39,504.19	0.16%	39,504.19
<u>US Bank - Redevelopment Agency Merged Area Refunding 2014 Bonds</u>				
Installment Payment, Reserve	0.00%	729,497.36	2.97%	729,497.36
<u>US Bank - Golf Course 2006 Bonds</u>				
Installment Payment, Reserve	0.20%	462,695.68	1.89%	462,695.68
<u>US Bank - PNC Equipment Lease Escrow Account</u>				
	0.20%	2,118,970.37	8.63%	2,118,970.37
<u>Wells Fargo Bank</u>				
Pension Obligation Bond Program Reserve Account	0.65%	549,975.85	2.24%	549,975.85
Total Cash and Investments		24,540,301.90	100.00%	24,540,301.90

**CITY OF SEASIDE and THE SUCCESSOR AGENCY
CASH AND INVESTMENT ACTIVITY REPORT FOR THE PERIOD
OCTOBER 1, 2017 THROUGH DECEMBER 31, 2017**

<u>INSTITUTION</u>	<u>ACCOUNT STATUS</u>	<u>BEGINNING BALANCE</u>	<u>DEPOSITED</u>	<u>EXPENDED or TRANSFERRED</u>	<u>INTEREST EARNED</u>	<u>ENDING BALANCE</u>
INVESTMENTS						
LAIF - City	OPEN	\$ 9,695,662.48			28,123.00	\$ 9,723,785.48
CHECKING ACCOUNT						
Rabobank - General Checking	OPEN	\$ 1,231,957.91	15,175,009.21	13,867,143.00		\$ 2,539,824.12
Rabobank - Payroll Checking	OPEN	\$ -	4,493,087.94	4,493,087.94		\$ -
Rabobank, Money Market	OPEN	\$ 3,213,835.94	6,750,000.00	1,600,020.00	1,919.80	\$ 8,365,735.74
PARS Retirement Account	OPEN	\$ 10,130.70	9,300.00	9,138.58	20.99	\$ 10,313.11
York Tail Claims	OPEN	\$ 40,003.69	22,459.43	22,958.93	-	\$ 39,504.19
<i>BOND RESERVE ACCOUNT - HELD BY TRUSTEES</i>						
Bond 2014 Accounts - Reserve, Interest	OPEN	\$ 729,497.07	-	-	0.29	\$ 729,497.36
Bond 2006 Accounts - Reserve, Installment	OPEN	\$ 340,069.60	122,426.97	-	199.11	\$ 462,695.68
PNC Equipment Lease Escrow Account	OPEN	\$ 1,136,829.51	981,621.00	-	519.86	\$ 2,118,970.37
Wells F Pension Obligation Bond Prog-Reserve Acct.	OPEN	\$ 677,005.82	128,024.04	256,049.34	995.33	\$ 549,975.85
		\$ 17,074,992.72	27,681,928.59	20,248,397.79	31,778.38	\$ 24,540,301.90

RABOBANK

	<u>BEGINNING</u> <u>BALANCE</u>	<u>DEPOSITED</u>	<u>EXPENDED or</u> <u>TRANSFERRED</u>	<u>INTEREST</u> <u>EARNED</u>
GEN CHK				
month 1	1,231,957.91	3,344,980.90	3,265,379.06	
month 2	1,311,559.75	3,051,371.27	3,530,856.74	
month 3	832,074.28	8,778,657.04	7,070,907.20	
quarter	1,231,957.91	15,175,009.21	13,867,143.00	-
PAYROLL				
month 1	-	1,663,626.27	1,663,626.27	
month 2	-	1,509,378.73	1,509,378.73	
month 3	-	1,320,082.94	1,320,082.94	
quarter	-	4,493,087.94	4,493,087.94	-
MM				
month 1	3,213,835.94	750,000.00	700,000.00	592.02
month 2	3,264,427.96	1,000,000.00	600,000.00	591.42
month 3	3,665,019.38	5,000,000.00	300,020.00	736.36
quarter	3,213,835.94	6,750,000.00	1,600,020.00	1,919.80
RABOBANK	4,445,793.85	19,668,097.15	18,360,230.94	1,919.80
PARS				
month 1	10,130.70	3,100.00	3,050.40	6.67
month 2	10,186.97	3,100.00	3,044.09	7.14
month 3	10,250.02	3,100.00	3,044.09	7.18
quarter	10,130.70	9,300.00	9,138.58	20.99
				0.821%
YORK				
month 1	40,003.69	4,643.10	8,194.68	
month 2	36,452.11	8,506.11	9,490.67	
month 3	35,467.55	9,310.22	5,273.58	
quarter	40,003.69	22,459.43	22,958.93	-
2014 BOND				
month 1	729,497.07			0.09
month 2	729,497.16			0.10
month 3	729,497.26			0.10
quarter	729,497.07	-	-	0.29
2006 BOND				
month 1	340,069.60	122,426.97		55.90
month 2	462,552.47			67.17
month 3	462,619.64			76.04
quarter	340,069.60	122,426.97	-	199.11
				0.198%
PNC				
month 1	1,136,829.51			139.79
month 2	1,136,969.30			193.13
month 3	1,137,162.43	981,621.00		186.94

quarter	1,136,829.51	981,621.00	-	519.86 0.128% 0.20%
POB/WF				
PRIN	0.64			
INT	1.26	128,024.04	128,025.30	8.92
SURPLUS	571.07			0.83
BOND	676,432.85			312.49
month 2	676,745.34		128,024.04	334.92
month 3	549,056.22	-	-	338.17
quarter	677,005.82	128,024.04	256,049.34	995.33 0.649%

ENDING
BALANCE

1,311,559.75
832,074.28
2,539,824.12

2,539,824.12

-
-
-

-

3,264,427.96
3,665,019.38
8,365,735.74

8,365,735.74

10,905,559.86

10,186.97
10,250.02
10,313.11

10,313.11

36,452.11
35,467.55
39,504.19

39,504.19

729,497.16
729,497.26
729,497.36

729,497.36

462,552.47
462,619.64
462,695.68

462,695.68

1,136,969.30
1,137,162.43
2,118,970.37

2,118,970.37

0.64

8.92

571.90

676,745.34

549,056.22

549,394.39

549,975.85

Overview of the Investment Division

Mission, Purpose and History

The mission of the Investment Division is to prudently manage the Pooled Money Investment Account (PMIA) Portfolio, the Time Deposit Program (TDP), and the Local Agency Investment Fund (LAIF) Program under the statutory authority granted by state law and consistent with the investment objectives of Safety, Liquidity, and Yield.

The State Treasurer invests taxpayer's money safely, while minimizing service costs and maximizing investment yields. The investments help manage cash flow and enhance local governments' financial security. These duties are carried out through the PMIA.

The LAIF program allows cities, counties and special districts to place money in a major portfolio at no additional costs to taxpayers, using the expertise of the Investment Division staff. Participating agencies can withdraw their funds from LAIF at any time.

Under the TDP, the PMIA deposits money with community banks at competitive rates. Eligible institutions are commercial banks, savings banks and credit unions that are federally insured and licensed to accept deposits in the State of California. Banks which receive time deposit funds can use the money to expand economic opportunities and create jobs in the communities they serve.

The Investment Division staff invests PMIA funds in a wide range of securities, using more than 75 brokers, dealers, banks and direct issuers. The PMIA is governed by the Pooled Money Investment Board (PMIB) created by the Legislature in 1955, while LAIF, created in 1977, receives oversight and guidance from the Local Investment Advisory Board (LIAB). The State Treasurer chairs both the PMIB and LIAB.

Investment Division Goals

Goal 1: Continuously monitor the credit quality of a diversified list of approved issuers of eligible securities, provide for the liquidity needs of PMIA participants, while obtaining a competitive yield from our investments.

Goal 2: Maintain a highly skilled, knowledgeable, and resourceful staff that is fully cross-trained to increase operational flexibility, to ensure organizational continuity, and to ensure the Division's ability to respond to new or unexpected market changes.

Goal 3: Utilize technological innovations to enable staff to more efficiently manage their workload and to provide new and useful services to our local government partners.

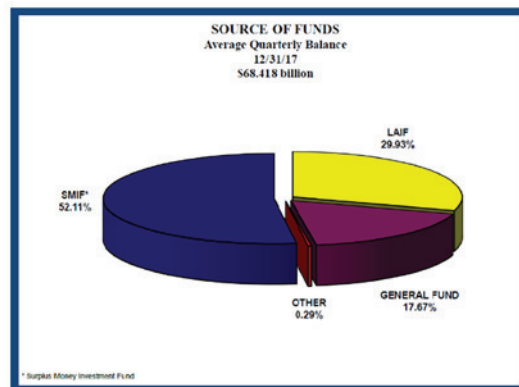
Goal 4: Increase training opportunities and other efforts to prepare for generational change in staffing and management.

Division Programs

Pooled Money Investment Account (PMIA)

The Investment Division is responsible for managing the PMIA Portfolio. The State Treasurer, through the Investment Division, invests state and local agency money deposited in the PMIA consistent with prudent management, while it minimizes service costs and maximizes investment returns. The PMIA consists of the Surplus Money Investment Fund (SMIF), LAIF, and the General Fund. The Investment Division is responsible for the administration of the PMIA investment program on a day-to-day basis. The Centralized Treasury and Securities Management

Division (CTSMD) determine the amounts available for investment while maintaining the approved compensating balance position. Therefore, there is continual adjustment of the estimates for receipts and disbursements to reflect current and available information. Subsequently, the Investment Division purchases authorized securities in accordance with the market conditions to ensure the State's daily cash needs are met. The Investment Division also acts as the agent for purchase or sale of securities on behalf of various state agencies and programs and provides support to the State Treasurer for his investment-related Board responsibilities on the California Public Employee's Retirement System (CalPERS) and the California State Teachers' Retirement System (CalSTRS).

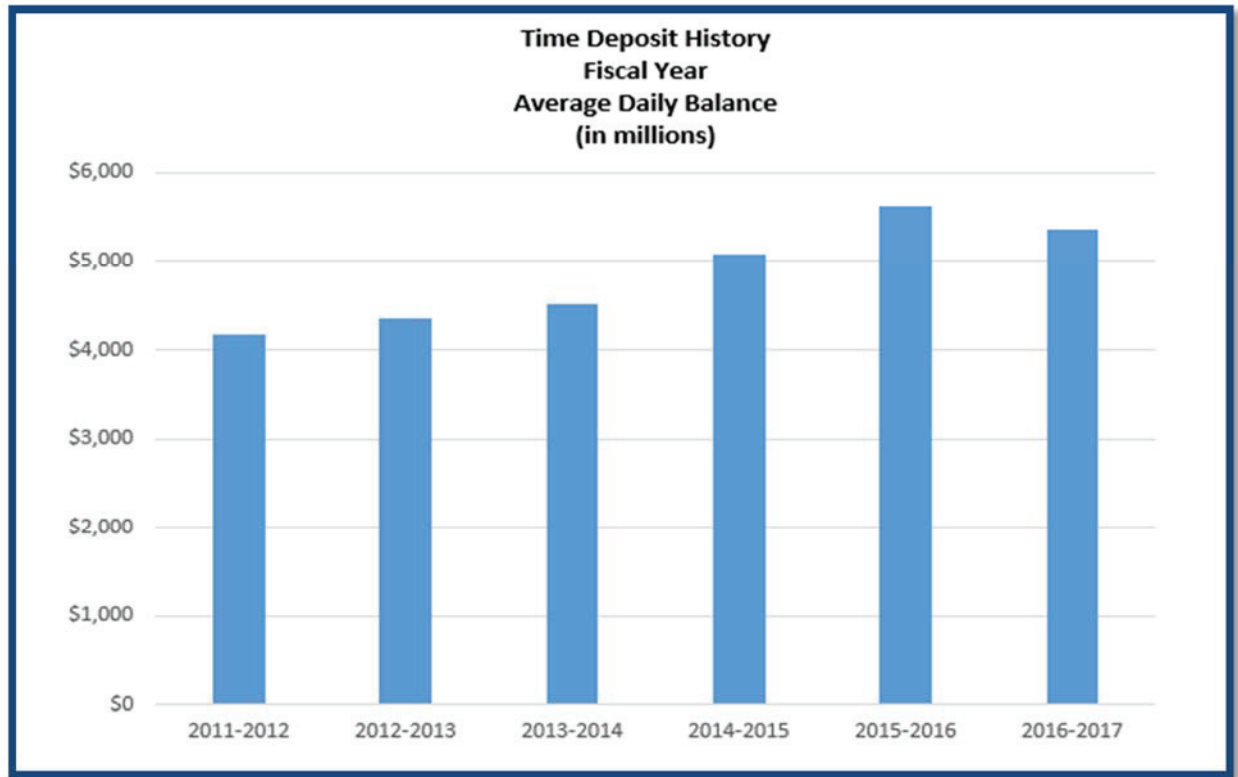


Additionally, the PMIA has Policies, Goals and Objectives for the portfolio, included on page 12 of this document, to make certain that our goals of Safety, Liquidity and Yield are not jeopardized and that prudent management prevails. These policies are formulated by the Investment Division staff and reviewed by both the PMIB and the LIAB.

Time Deposit Program (TDP)

The TDP was created in 1945 under Government Code Section 16500 et seq. (see Appendix C). The program allows the State Treasurer to place deposits with eligible California financial institutions. The program assures a yield to the PMIA above the Treasury Bill yield and makes money available to community banks at generally better rates than they can get from other sources. All time deposits are collateralized by at least 110% of the funds on deposit. Eligible institutions include federally-insured commercial banks, savings banks and credit unions licensed to accept deposits in the State of California. Participants also must have a Community Reinvestment Act rating of not less than satisfactory. This rating is based on the institution's lending and investment practices and the services it offers to the community. The lending evaluation examines the institution's activities with respect to home mortgage loans, as well as loans for small businesses, small farms, and community development, including affordable housing and not-for-profit organizations that meet low-to-moderate-income housing needs.

The State Treasurer places a high priority on community investment. Every effort is made to ensure access to the TDP for institutions that rely more on public and private deposits to lend and invest within their neighborhoods. By accessing funds through the TDP, financial institutions can re-invest in the California communities they serve.



The Local Agency Investment Fund

The Local Agency Investment Fund (LAIF) is a voluntary program created by statute in 1977 as an investment alternative for California's local governments and special districts and continues today under Treasurer John Chiang's administration (see Appendix A). The enabling legislation for LAIF is codified in Section 16429.1 et seq. of the California Government Code.

This program offers local agencies the opportunity to participate in a major portfolio, which invests hundreds of millions of dollars, using the investment expertise of the State Treasurer's Office investment staff. This in-house management team is comprised of civil servants who have worked for the State Treasurer's Office for decades.

The LAIF is approximately 31% of the PMIA. The PMIA began in 1953 and oversight is provided by the Pooled Money Investment Board (PMIB) and an in-house Investment Committee. The PMIB members are the State Treasurer, Director of Finance, and State Controller.

The Local Investment Advisory Board (LIAB) provides oversight for LAIF. The Board consists of five members. The chairman is the State Treasurer or his/her designated representative. Two members who are qualified by training and experience in the field of investment or finance, and two members who are treasurers, finance or fiscal officers or business managers employed by any county, city or local district or municipal corporation of this state, are appointed by the State Treasurer. The term of each appointment is two years or at the pleasure of the appointing authority.

All securities purchased for the PMIA are authorized under Government Code Sections 16430 and 16480.4 (see Appendix B). The State Treasurer's Office takes delivery of all securities purchased on a delivery versus payment basis using a third party custodian. All investments are purchased at market, and a market valuation is conducted monthly.

Additionally, the PMIA has Policies, Goals and Objectives for the portfolio to make certain that our goals of Safety, Liquidity and Yield are not jeopardized and that prudent management prevails. These policies are formulated by investment staff and reviewed by both the PMIB and the LIAB on an annual basis.

LAIF administrative costs are minimal and are assessed quarterly. The Government Code states that administrative costs are not to exceed 5% of quarterly earnings of the fund. However, if the 13-week Daily Treasury Bill Rate on the last day of the fiscal year is below 1%, then administrative costs shall not exceed 8% of quarterly earnings of the fund for the subsequent fiscal year (Government Code Section 16429.1). These fees cover actual costs to administer the LAIF program. A history of administrative costs can be found at www.treasurer.ca.gov/pmia-laif/historical/admin_costs.asp.

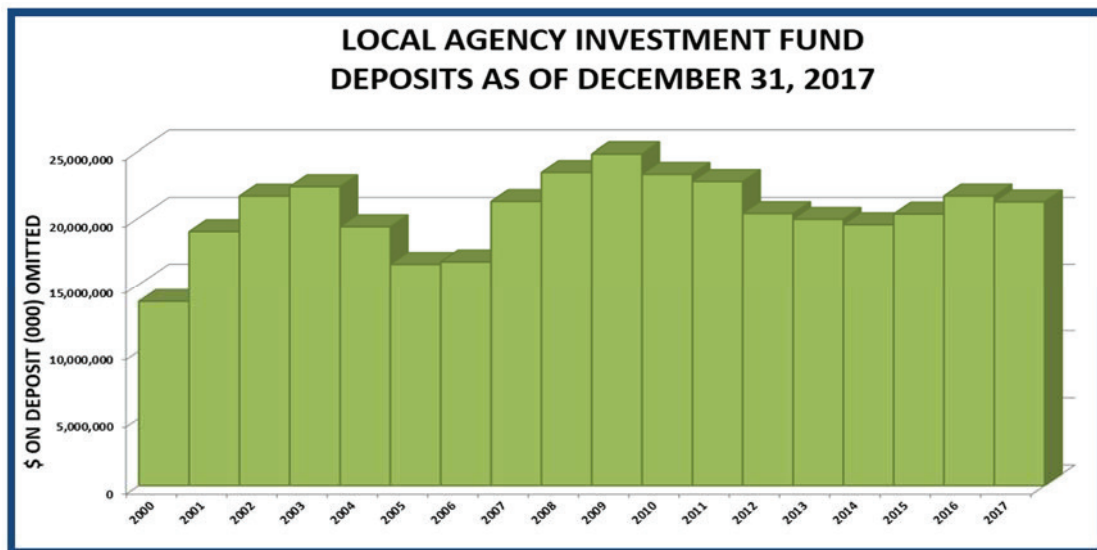
Interest is calculated on a dollar-day basis to guarantee equitable distribution among all member funds and is paid quarterly.

The State Treasurer's Office is audited by the Bureau of State Audits on an annual basis and the resulting audit report is posted to the State Treasurer's Office website following its publication. The Bureau of State Audits also has a continuing audit process throughout the year. All investment and LAIF claims are audited on a daily basis by the State Controller's Office as well as through an in-house audit process.

Moneys deposited in LAIF are afforded certain statutory protection. Government Code Section 16429.3 states that "moneys placed with the Treasurer for deposit in the Local Agency Investment Fund by cities, counties, special districts, nonprofit corporations, or qualified quasi-governmental agencies shall not be subject to either of the following: (a) transfer or loan pursuant to Sections 16310, 16312, or 16313, or (b) impoundment or seizure by any state official or state agency."

During the 2002 legislative session, Government Code Section 16429.4 was added to provide further protection. This section states that "the right of a city, county, city and county, special district, nonprofit corporation, or qualified quasi-governmental agency to withdraw its deposited moneys from the Local Agency Investment Fund, upon demand, may not be altered, impaired, or denied, in any way, by any state official or state agency based upon the state's failure to adopt a State Budget by July 1 of each new fiscal year."

The LAIF has grown from 293 participants and \$468 million in 1977 to 2,429 participants and \$21.1 billion as of December 31, 2017.



Board Members

Local Investment Advisory Board

Chairman:

JOHN CHIANG, State Treasurer

Members:

MARTIN KRIEGER
Finance Director
Desert Water Agency

BETH RENGE
President
Frontline Financial Group, LLC

DOUGLAS C. ROBINSON
Principal
RCM Robinson Capital Management, LLC

LAURA PARISI
City Treasurer
City of Laguna Beach

<http://www.treasurer.ca.gov/pmia-laif/liab-members.asp>

Pooled Money Investment Board

Chairman:

JOHN CHIANG, State Treasurer

Members:

BETTY T. YEE
State Controller

MICHAEL COHEN
Director of Finance

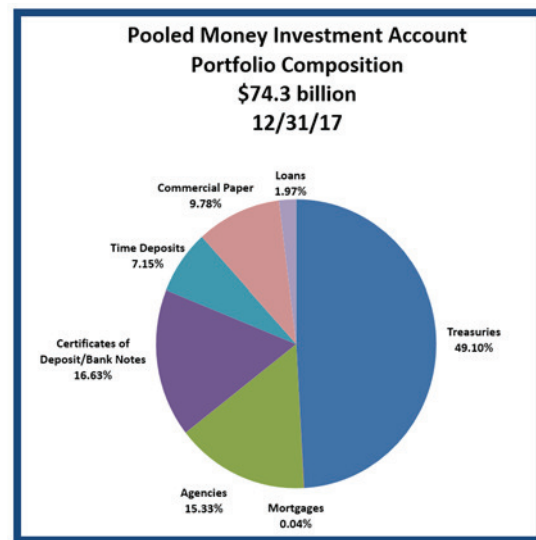
Safety, Liquidity and Yield

LAIF provides local agencies a way to invest cash held in the treasury pool that may be withdrawn as needed on a same-day basis to meet an agency's cash flow needs, while realizing interest generated by the PMIA. The Investment Division places the goals of Safety, Liquidity, and Yield above all others, and in this order. These goals are stated in the Investment Policy, which can be found on page 12.

Safety

Due to the portfolio's characteristics, credit risk is minimal. The pool is managed to ensure the safety of the portfolio by investing in high quality securities and by maintaining a mix of securities that provide reasonable assurance that no single investment or class of investments will have a disproportionate impact on the total portfolio. Additionally, LAIF funds are protected by statute and are not borrowable.

Furthermore, LAIF funds are not affected by a budget impasse. (Government Code Section 16429.4) The Court of Appeal issued a decision on the *Jarvis Taxpayers Association v. Connell* case on May 29, 2002, where the court held that the Controller may disburse funds during a budget impasse when the state and federal law properly authorize or require their payment, despite the absence of a budget act or emergency appropriation.



Liquidity

The pool is managed to ensure that normal cash needs, as well as unscheduled cash needs, can be met. Adequate liquidity shall be maintained to ensure the unforeseen cash needs, whether ordinary or extraordinary. The pool will maintain a "cash flow generated" portfolio balance sufficient to cover the one-month prepared cash forecast, as well as the six-month prepared cash forecast. Further, sufficient marketable treasuries will be maintained to cover unforeseen withdrawals or delayed deposits. The following chart demonstrates the liquidity of the PMIA.



PAR VALUES MATURING BY DATE AND TYPE

Maturities in Millions of Dollars

ITEM	1 day to 30 days	31 days to 60 days	61 days to 90 days	91 days to 120 days	121 days to 150 days	151 days to 180 days	181 days to 210 days	211 days to 270 days	271 days to 1 year	1 year to 2 years	2 years to 3 years	3 years to 4 years	4 years to 5 year/out
TREASURY	\$ 1,300	\$ 9,000	\$ 1,900	\$ 1,300	\$ 1,500	\$ 1,900	\$ 1,600	\$ 3,260	\$ 5,050	\$ 8,850	\$ 1,000		
REPO													
TDs	\$ 2,158	\$ 910	\$ 763	\$ 305	\$ 579	\$ 594							
AGENCY	\$ 2,013	\$ 950	\$ 1,130	\$ 1,900	\$ 1,050	\$ 1,375	\$ 850	\$ 400	\$ 1,252	\$ 858	\$ 773		
CP	\$ 2,300	\$ 1,200	\$ 950	\$ 700	\$ 850	\$ 1,050	\$ 150	\$ 100					
CDs + BNs	\$ 3,900	\$ 800	\$ 1,600	\$ 1,300	\$ 1,250	\$ 2,275	\$ 100	\$ 100	\$ 900	\$ 125			
CORP BND													
TOTAL													
\$ 74,159	\$ 11,671	\$ 12,860	\$ 6,343	\$ 5,505	\$ 5,229	\$ 7,194	\$ 2,700	\$ 3,850	\$ 7,202	\$ 9,833	\$ 1,773	\$ -	\$ -
PERCENT	15.7%	17.3%	8.6%	7.4%	7.1%	9.7%	3.6%	5.2%	9.7%	13.3%	2.4%	0.0%	0.0%

Notes:

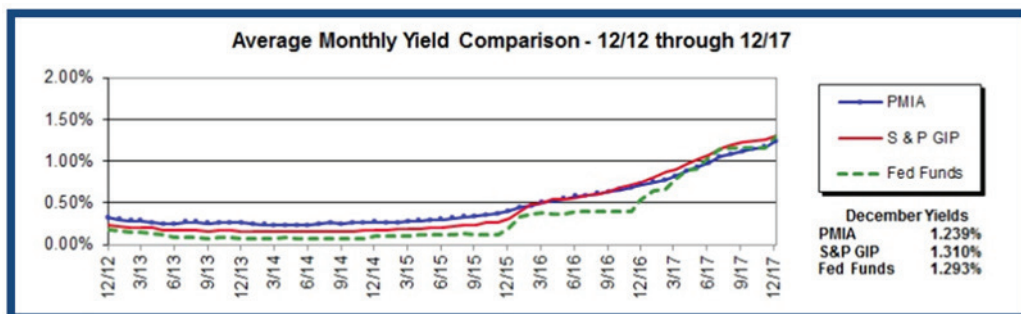
1. SBA Floating Rate Securities are represented at coupon change date.
2. Mortgages are represented at current book value.
3. Figures are rounded to the nearest million.
4. Does not include AB55 and General Fund loans.

Yield

PMIA investments and deposits are made in such a way as to realize the maximum return consistent with safe and prudent treasury management. The rate of return is maintained on a consistent level representative of current market yield direction.

Sales gains and losses will not be incurred as to radically alter the final quarterly apportionment rate. Significant sales gains will be offset for restructuring purposes to maintain consistent current return as well as to maximize future portfolio performance. Significant sales losses shall be incurred only by consent of the Treasurer, or when sufficient profits negate the alteration of the apportionment rate.

The chart below illustrates the PMIA yield compared to the Fed Funds rate and other local government investment pools.



All of the PMIA goals, objectives and policies are observed by the Director of Investments or his/her designee, monitored by the Treasurer's Investment Committee, and reviewed continually by the Treasurer or his/her designee.



**JOHN CHIANG
TREASURER
STATE OF CALIFORNIA**



PMIA Performance Report

Date	Daily Yield*	Quarter to Date Yield	Average Maturity (in days)
12/30/17	1.30	1.18	177
12/31/17	1.30	1.18	186
01/01/18	1.30	1.30	186
01/02/18	1.32	1.31	194
01/03/18	1.33	1.32	193
01/04/18	1.34	1.32	192
01/05/18	1.34	1.33	192
01/06/18	1.34	1.33	192
01/07/18	1.34	1.33	192
01/08/18	1.34	1.33	187
01/09/18	1.34	1.33	187
01/10/18	1.34	1.33	187
01/11/18	1.35	1.33	186
01/12/18	1.35	1.34	186
01/13/18	1.35	1.34	186
01/14/18	1.35	1.34	186
01/15/18	1.35	1.34	186
01/16/18	1.35	1.34	186
01/17/18	1.35	1.34	186
01/18/18	1.36	1.34	186
01/19/18	1.36	1.34	184
01/20/18	1.36	1.34	184
01/21/18	1.36	1.34	184
01/22/18	1.36	1.34	181
01/23/18	1.36	1.34	182
01/24/18	1.37	1.35	181
01/25/18	1.37	1.35	180
01/26/18	1.37	1.35	180
01/27/18	1.37	1.35	180
01/28/18	1.37	1.35	180
01/29/18	1.37	1.35	181

*Daily yield does not reflect capital gains or losses

[View Prior Month Daily Rates](#)

LAIF Performance Report

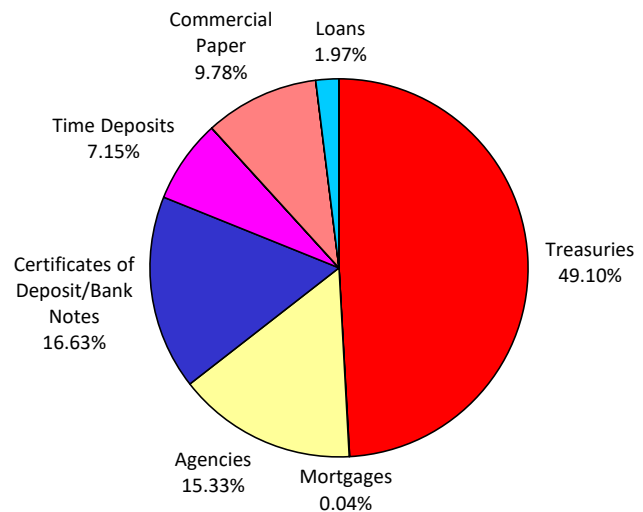
Quarter Ending 12/31/17

Apportionment Rate: 1.20%
 Earnings Ratio: .00003301121703481
 Fair Value Factor: 0.998093529
 Daily: 1.30%
 Quarter to Date: 1.18%
 Average Life: 186

**PMIA Average Monthly
Effective Yields**

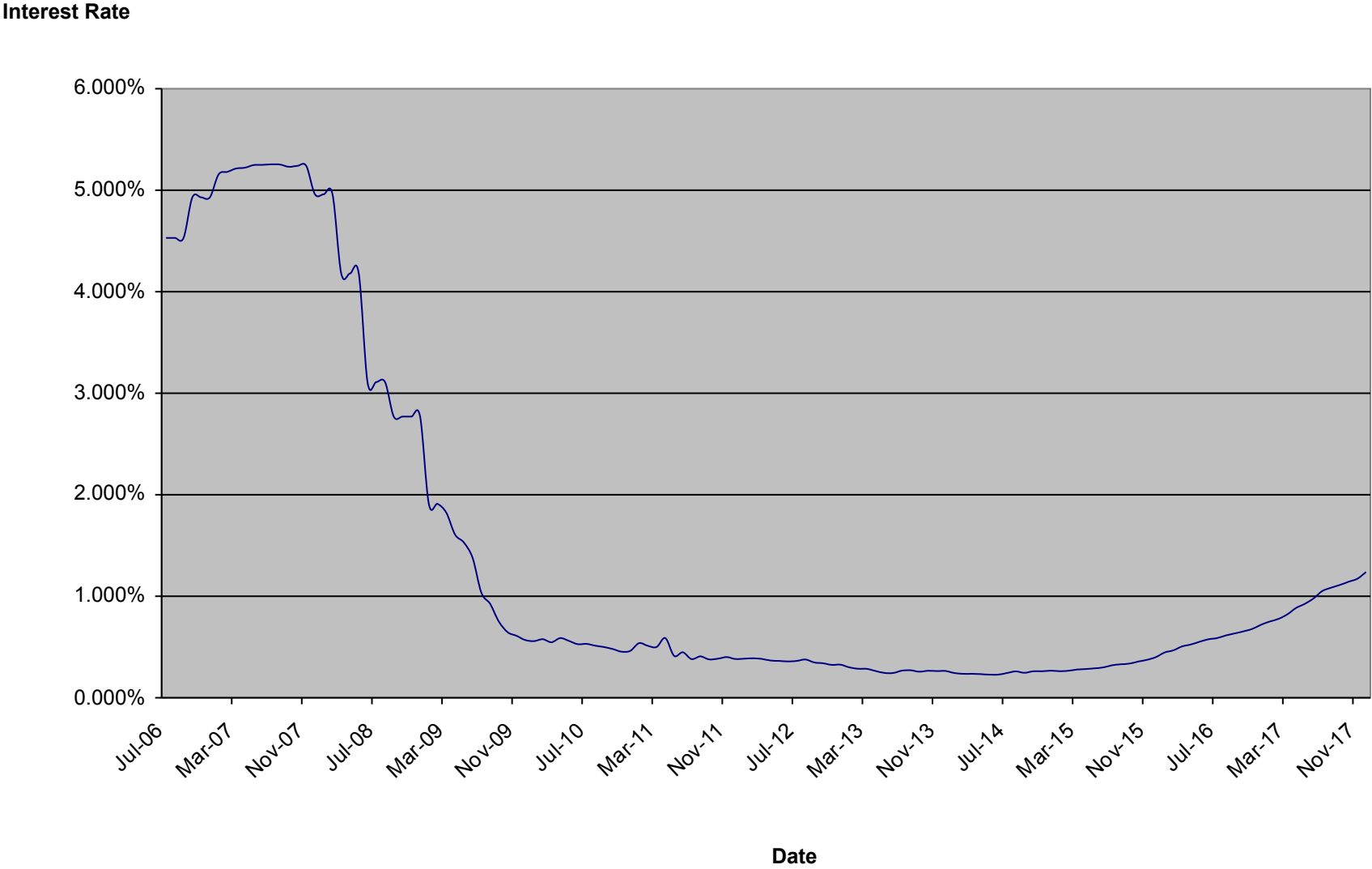
Dec 2017 1.239
 Nov 2017 1.172
 Oct 2017 1.143

**Pooled Money Investment Account
Portfolio Composition
12/31/17
\$74.3 billion**



Based on data available as of 1/31/2018

HISTORICAL LAIF INTEREST RATES



Jan-06	3.640%
Feb-06	3.640%
Mar-06	3.640%
Apr-06	4.030%
May-06	4.030%
Jun-06	4.560%
Jul-06	4.530%
Aug-06	4.530%
Sep-06	4.530%
Oct-06	4.930%
Nov-06	4.930%
Dec-06	4.930%
Jan-07	5.156%
Feb-07	5.181%
Mar-07	5.214%
Apr-07	5.222%
May-07	5.248%
Jun-07	5.250%
Jul-07	5.255%
Aug-07	5.253%
Sep-07	5.231%
Oct-07	5.240%
Nov-07	5.240%
Dec-07	4.960%
Jan-08	4.960%
Feb-08	4.960%
Mar-08	4.180%
Apr-08	4.180%
May-08	4.180%
Jun-08	3.110%
Jul-08	3.110%
Aug-08	3.110%
Sep-08	2.770%
Oct-08	2.770%
Nov-08	2.770%
Dec-08	2.770%
Jan-09	1.910%
Feb-09	1.910%
Mar-09	1.822%
Apr-09	1.607%
May-09	1.530%
Jun-09	1.377%
Jul-09	1.035%
Aug-09	0.925%
Sep-09	0.750%
Oct-09	0.646%
Nov-09	0.611%
Dec-09	0.569%
Jan-10	0.558%
Feb-10	0.577%
Mar-10	0.547%
Apr-10	0.588%
May-10	0.560%
Jun-10	0.528%
Jul-10	0.531%
Aug-10	0.513%

Sep-10	0.500%
Oct-10	0.480%
Nov-10	0.454%
Dec-10	0.462%
Jan-11	0.538%
Feb-11	0.512%
Mar-11	0.500%
Apr-11	0.588%
May-11	0.413%
Jun-11	0.448%
Jul-11	0.381%
Aug-11	0.408%
Sep-11	0.378%
Oct-11	0.385%
Nov-11	0.401%
Dec-11	0.382%
Jan-12	0.385%
Feb-12	0.389%
Mar-12	0.383%
Apr-12	0.367%
May-12	0.363%
Jun-12	0.358%
Jul-12	0.363%
Aug-12	0.377%
Sep-12	0.348%
Oct-12	0.340%
Nov-12	0.324%
Dec-12	0.326%
Jan-13	0.300%
Feb-13	0.286%
Mar-13	0.285%
Apr-13	0.264%
May-13	0.245%
Jun-13	0.244%
Jul-13	0.267%
Aug-13	0.271%
Sep-13	0.257%
Oct-13	0.266%
Nov-13	0.263%
Dec-13	0.264%
Jan-14	0.244%
Feb-14	0.236%
Mar-14	0.236%
Apr-14	0.233%
May-14	0.228%
Jun-14	0.228%
Jul-14	0.244%
Aug-14	0.260%
Sep-14	0.246%
Oct-14	0.261%
Nov-14	0.261%
Dec-14	0.267%
Jan-15	0.262%
Feb-15	0.266%
Mar-15	0.278%
Apr-15	0.283%

May-15	0.290%
Jun-15	0.299%
Jul-15	0.320%
Aug-15	0.330%
Sep-15	0.337%
Oct-15	0.357%
Nov-15	0.374%
Dec-15	0.400%
Jan-16	0.446%
Feb-16	0.467%
Mar-16	0.506%
Apr-16	0.525%
May-16	0.552%
Jun-16	0.576%
Jul-16	0.588%
Aug-16	0.614%
Sep-16	0.634%
Oct-16	0.654%
Nov-16	0.678%
Dec-16	0.719%
Jan-17	0.751%
Feb-17	0.777%
Mar-17	0.821%
Apr-17	0.884%
May-17	0.925%
Jun-17	0.978%
Jul-17	1.051%
Aug-17	1.084%
Sep-17	1.111%
Oct-17	1.143%
Nov-17	1.172%
Dec-17	1.239%



**CITY OF SEASIDE
STAFF REPORT**

Item No.: 5.A.

TO: City Council

FROM: Craig Malin, City Manager

BY: Dave Fortune, Maintenance and Utilities Superintendent
Rick Riedl, City Engineer

DATE: February 15, 2018

**SUBJECT: CONSIDER AN APPEAL OF A DENIED TREE PERMIT
APPLICATION FOR 1199 SHAFER STREET**

PURPOSE

The purpose of this item is for the City Council to consider the resident's appeal of the Application for Permit to Trim, Remove or Plant a Tree for the subject property to remove eleven (11) Cupressus macrocarpa trees (Monterey Cypress). The appeal is allowed per the City of Seaside Municipal Code under Chapter 8.54 Trees, Section 8.54.130 Appeals.

RECOMMENDATION

It is recommended that the City Council consider the appeal by the resident and either:

1. Approve the request to remove eleven (11), or
2. modify staff recommendation to remove five (5) trees, or
3. Deny the request to remove seven (7) additional trees and uphold the staff recommendation to remove five (5) trees as described in the Application for Permit to Trim, Remove or Plant a Tree on Private Property for the subject property.

BACKGROUND

On September 28, 2017, Scott and Sandy Morrison submitted a Tree Permit Application to Trim, Remove or Plant a Tree on Private Property. The request is to remove eleven (11) Cupressus macrocarpa trees (Monterey Cypress) on their property at 1199 Shafer Street due to dangerous branches falling on cars, and the tree roots causing plumbing and foundation problems. The attached photo documentation shows the street-level view of the 11 trees.

The Morrison's property is located on the corner of Shafer Street and Hilby Avenue. The trees requested to be removed line the north side of the property and run east to west along Hilby

Avenue. The estimated age of the trees are between 50 to 75 years old. An exact age would require the trees to be cut down and the rings to be counted.

On October 5, 2017, staff inspected the trees requested to be removed by the Morrison's and made the determination that four (4) of the Monterey Cypress trees should be removed due to the root damage caused to utilities and the house's foundation. Staff also determined the remaining seven (7) trees shall remain and should be trimmed. The application and picture (Attachment 1) was emailed to the Morrison's. The attached photo documentation shows the four trees approved by staff for removal as trees numbered 1 through 4.

October 10, 2017, Mrs. Morrison contacted City Hall to find out why only four (4) of the eleven (11) trees were approved for removal. Public Works staff explained that the remaining trees would not cause further damage to the resident's utilities or foundation due to their location on the property. Trimming was recommended to help mitigate falling branches. Public Works staff are not Certified Arborists and base their decisions on experience. Public Works informed Mrs. Morrison a report submitted by a Certified Arborist could overturn Public Works determination.

Mid-November 2017, the City of Seaside Maintenance & Utilities Superintendent, Mr. Dave Fortune, spoke to Mrs. Morrison and explained the trees closest to her sewer lateral had already been approved for removal and in order to remove the additional seven (7) trees, the city would need a report from a Certified Arborist. Mrs. Morrison said she would contact her tree company and request a report.

December 5, 2017, Mrs. Morrison informed Mr. Fortune that a Certified Arborist had evaluated the seven (7) trees. The conclusion was the same as city staff's determination not to remove the additional seven (7) trees. Section 8.54.130 of the Seaside Municipal Code Chapter 8.54, "Trees" allows appeals to be submitted to the City Clerk ten (10) days after a decision. Mrs. Morrison has filed an appeal with the City Clerk.

City Manager Malin met with Mr. Morrison on-site and agreed that tree #11 could be added to the four trees staff had previously approved, for a total of five trees approved for removal.

It is recommended that the City Council consider the appeal by the resident and either:

1. approve the request to remove eleven (11) trees as originally requested, or
2. modify staff recommendation to remove five (5) trees, or
3. deny the request to remove seven (7) additional trees and uphold the staff recommendation to remove five (5) trees as shown in the attached photo documentation and as described in the Application for Permit to Trim, Remove or Plant a Tree on Private Property for the subject property.

FISCAL IMPACT

There is no fiscal impact associated with this item.

ATTACHMENTS

1. Attachment 1 Application and Picture
 2. Attachment 2 Pictures from Mrs. Morrison
 3. Photo Documentation
-

Reviewed for Submission to the
City Council by:



Craig Malin, City Manager

CITY OF SEASIDE ~ COMMUNITY DEVELOPMENT
440 HARCOURT AVENUE ~ SEASIDE, CA 93955
(831) 899-6735



APPLICATION FOR PERMIT TO TRIM, REMOVE OR PLANT A TREE
ON PRIVATE PROPERTY

FILE COPY

File Number: 0017290

Name of applicant: Sandy Morrison Telephone: (831) 646-5416
Tree location address: 11990 Shafer St. Seaside CA 93955
Property owner name: Scott & Sandy Morrison Telephone: (831) 646-5416
Mailing Address: Same
E-Mail: CookieMorrison71@aatt.net City State Zip

Please Provide Reason For: ☐ TRIMMING ☒ REMOVAL ☐ PLANTING

Causing plumbing, foundation problems +
dangerous, falling branches on cars + fence

Please sketch or attach drawing or picture(s) of the location of tree(s) on the property: 11 cypress trees.

Property Owner Signature: Judy Morrison

Date: 9/28/17

(Park Staff Use Only)

REC# 00235502

CITY STAFF RECOMMENDATION: REMOVE THE FIRST FOUR (4) TREES STARTING

FROM THE FRONT OF THE PROPERTY ON SHAFER ST. TRIM THE
REMAINING SEVEN (7) TREES.

CONDITIONS FOR TREE REMOVAL / TRIMMING:



REMOVE



TRIM

___ GRIND STUMP

___ REPLANT A TREE

___ OTHER

APPROVED: X

DISAPPROVED: _____

Resource Management Services Authorized Agent: _____

Date: 10/5/17

Tree Permit Fee Based On Council Adopted Fee Schedule

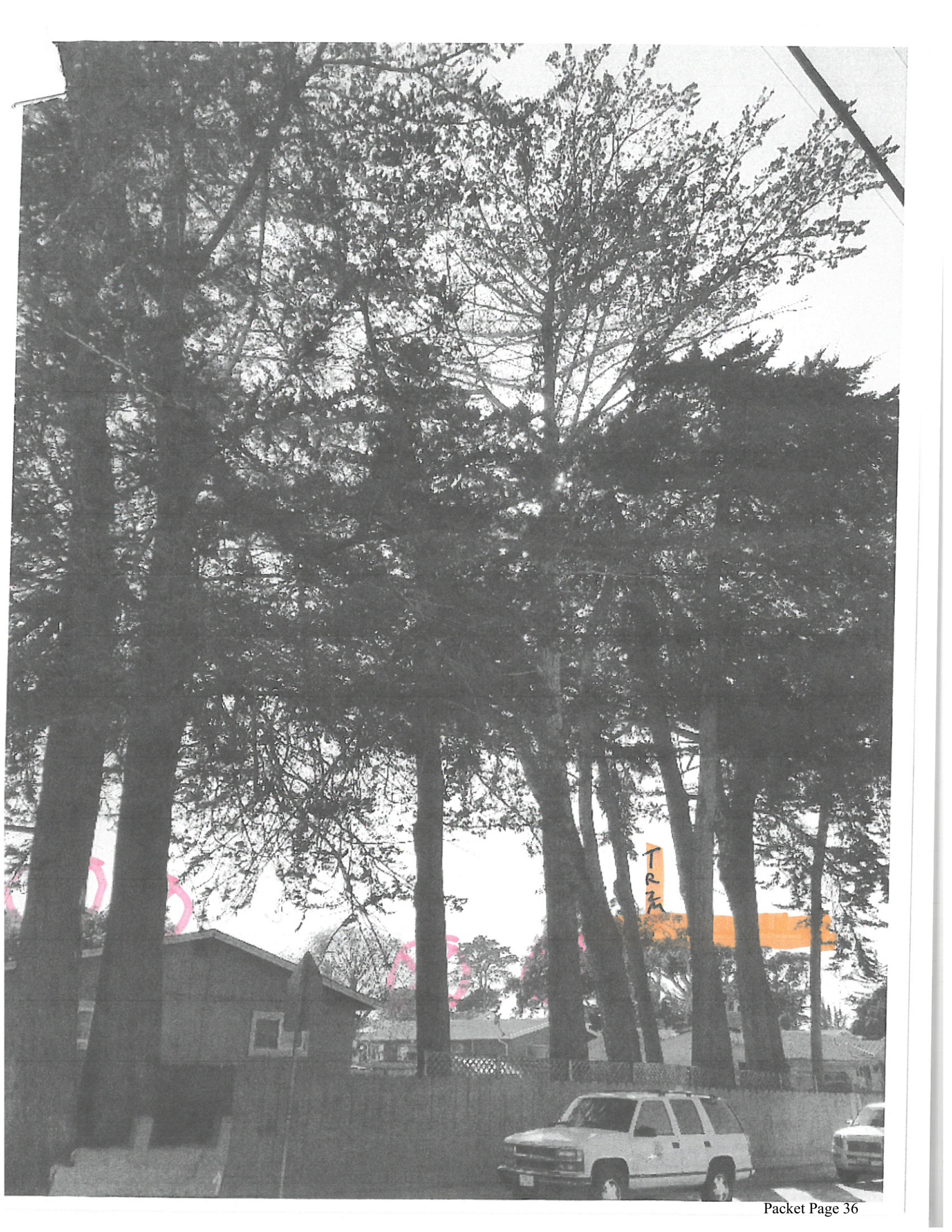
All fees are non-refundable

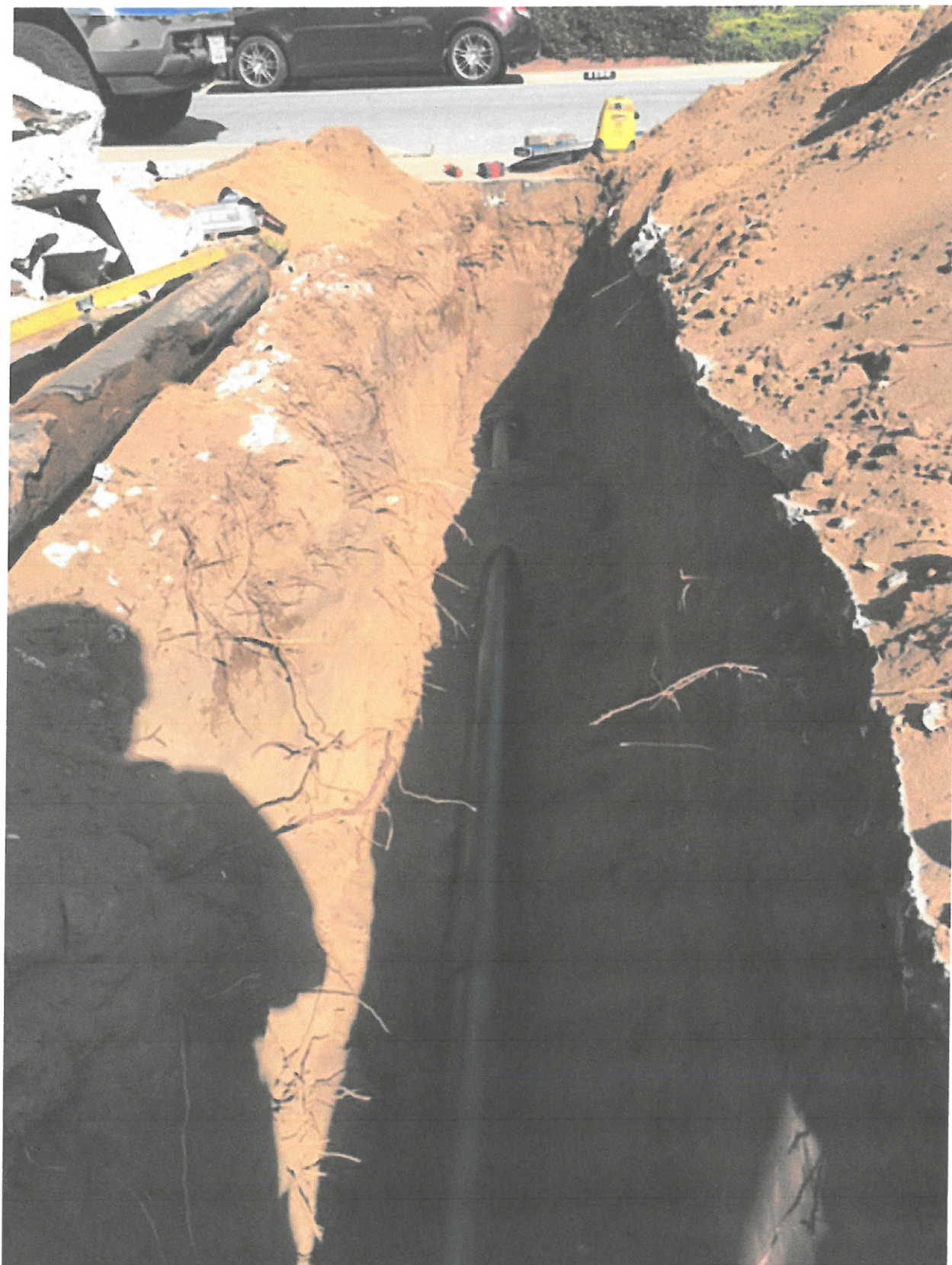
THIS PERMIT SHALL EXPIRE IF NOT IMPLEMENTED WITHIN 45 DAYS
FROM THE DATE OF APPROVAL

FOR TREE PERMIT INFORMATION, PLEASE CALL (831) 899-6735

Please Allow 5 Business Days for Processing

NOTE: ORIGINAL TO PROPERTY FILE - PDF COPY TO PARKS DEPARTMENT









1 ↘

2

3

4

5

6

7

8

9

10

11

Tree Permit Application - 1199 Shafer Street
Request - Remove #1-#11

Approved - Remove #1-#4 & Trim #5 through #11

Appeal: Request to Remove #5 - #11



**CITY OF SEASIDE
STAFF REPORT**

Item No.: 6.A.

TO: City Council

FROM: Craig Malin, City Manager

BY: Gloria Stearns, Economic Development Manager

DATE: February 15, 2018

**SUBJECT: CONSIDER REVISING COMMUNITY CONTRIBUTIONS FOR
CANNABIS DISPENSARY DEVELOPMENT AGREEMENTS**

PURPOSE

To consider the financial implications of adding three additional cannabis dispensaries, and evaluate if there should be alternative community benefit commitments.

RECOMMENDATION

Staff recommends that Council consider amending community benefit commitments, allowing the possibility of financial and volunteer hour commitment if applicants chose and directing payment of community benefit to occur at the end of the first year.

BACKGROUND

On December 28th, 2017 the City Council approved three initial dispensaries: Higher Level of Care, Canopy Monterey Bay and Cannedge and directed staff to revise the Cannabis Ordinance Number 1043 to allow for three additional dispensaries: PharmHouse/SugarLeaf, The Reef and Plantacea.

The original ordinance in effect when dispensary applicants prepared their applications was based on a total of three allowable permits. Applicants submitted financial projections and financial commitments of community benefit based on that premise. The City Council action allowing three additional dispensaries is likely to impact profit projections while fixed costs should remain the same. The dispensaries have contacted City staff requesting relief which could possibly include the following:

- Reduce the pledged community benefit amount to half of what was originally proposed
- The community benefit requirement is suspended for the first year of operation
- The benefit is set at a fixed percentage of profit, or

- Allow the contribution about to be made up with volunteer hours equal to the original commitment amount

Attachments A includes the original email from a dispensary, writing on behalf of all applicants. Attachment B includes a list of proposed Community Benefits per the original application and/or presentations.

Staff recommends that Council consider alternative Community Benefit commitments, allowing the possibility of financial and volunteer hour commitment, if applicants chose, and directing payment of Community Benefit to occur at the end of the first year.

FISCAL IMPACT

The City will not benefit financially from the Community Impact contributions as all contributions are to be made to local non-profit and/or community organizations.

ATTACHMENTS

1. Stiebel Email
 2. Cannabis - Community Benefits Final 6
-

Reviewed for Submission to the
City Council by:

A handwritten signature in blue ink, consisting of a large, stylized 'C' followed by several horizontal strokes.

Craig Malin, City Manager

Lesley Milton - community benefit

From: Jana Stiebel <jana@canopymontereybay.com>
Date: 2/6/2018 12:07 PM
Subject: community benefit

Hello Gloria, I have been thinking quite a bit about our community benefit and our now unworkable business plan. I have tried to think of another way, for us as well as the other five groups, to have the opportunity to make up in volunteer service or other means, the gap between our initial proposed benefit and the amount that we are able to give now. The addition of three more permits effectively rendered our original business plan invalid. Our market study was based on the requirements of the legal ordinance that was in effect at the time that our application was submitted. Therefore, the assumption was made that our competition would be two Seaside dispensaries, not five. Our competition has now more than doubled and our revised business plan projects a profit that is of half what we expected. An additional difficulty was that lease terms were negotiated on the presumption that there would be a maximum of two competitors and now represents a significant fixed cost, terms that we would not have agreed to had the ordinance stated that it was subject to change. Due to the significant reduction in projected net profit, we have no option but to modify projections across the board- salaries, security, building improvements, and *community benefits*, which are arguably the least essential to begin operations. In any circumstance, though, the dollar amount of what we can provide is more than could be made up in volunteer hours. Unless the City can provide a specific service or project that is in need of volunteers, I feel that a cash donation is the best use of our resources. In consideration of this, I suggest one of the following proposals: 1. Reduce the pledged community benefit amount to half of what was originally proposed. 2. The community benefit requirement is suspended for the first year of operation. 3. The benefit is set at a fixed percentage of profit. This could start low and gradually increase as real profit is established, as Mr. Pacheco suggested. If the fixed percentage represents an amount that would require reduction in vital operating expenses or employee benefits, a meeting with the city finance team to review financials and arrive at an annual amount could be held. This meeting would represent our desire for both helping our community and financial transparency with the City. In short, I would like it recognized that it is impossible to imagine that the additional competition will have no effect on our profit margin. Given this, it is unreasonable for the City to assume that all groups can provide the benefits proposed in the original applications, and doing so would result in six more untenable business plans. Thank you for your consideration, Jana Stiebel

Attachment B

Higher Level of Care	Work with the CalVet Meds program which supplies free medical cannabis to veterans. Commitment to nonprofits: The Village Project \$2,500 Boys & Girls Club of Monterey County (Seaside Clubhouse) \$2,500 RotaCare Seaside Family Health Center \$2,500 The Salvation Army – Monterey Peninsula Corps (Seaside) \$2,500 Seaside Police Activities League \$2,500 Sun Street Centers \$2,500 Staff will donate time to these organizations and events such as SeaStars Community Cleanup
Canopy Monterey Bay / The Reef	NOTE: They state they will comply with design standards set forth in the West Broadway Urban Village Specific Plan, including adherence to environmental regulations \$10,000 to Boys & Girls Club of Monterey County \$10,000 to Community Human Services
CannEdge / Cannatopia	Boys & Girls Club of Monterey County Seaside Police Association Commits to providing an annual donation in the minimum amount of \$1,000 to the Boys & Girls Club and the Seaside Police Officers Association. And Periodic promotions during which 5% of total proceeds will be donated to the above local organizations
Plantacea	Mentioned Community Partnership for Youth – specified no level of commitment. 2 paid internships for minority persons from disadvantaged backgrounds age 18+. Offer free high quality medicine to low and very low-income patients suffering from terminal or irreversible illnesses.
Pharm House / Sugarleaf	Donate 1% of profits or \$10,000 (whichever is greater) to FOSPA Serve on the board of a local nonprofit

	Annual food drive to benefit the local community
Rare Earth	Seaside Blues in the Park Seaside Boys and Girls Club Community Partnership for Youth Intent to contribute no less than 5% of gross revenues from the dispensary to worthy organizations (info from page 36 of redacted document) Discount to opiate addicts with proof of rehab participation or a note from physician. Veterans get unprecedented discount offered to opiate addicts. Same compassion to terminally ill.